

RESOURCE RISK MANAGEMENT

Asset and Investment Intellectual Services

Asset and Investment Risk Management

RRM is experienced in the areas of strategic business positioning (organic and acquisition growth/divesture) and capital/asset investment, as well as operational risk management relating to management team selection and business structure. Our services also extend to project risk exposure such as over runs, financial claim management and risk mitigation, supply and distribution chain risk management.

The RRM team works with business managers to identify acquisition/disposal opportunities of privately owned small to medium sized enterprises as primary business opportunities, expansion or strategic positioning initiatives. This involves the selection, valuation, third party negotiation and management team selection to support the purchase/sale requirements.

Since 2000 the RRM team have been involved in client acquisition projects totalling AU\$ 500 million and client expansion and development projects totalling AU\$ 480 million.

Industry Segments: Acquisitions and divestures RRM have managed include building services contracting, industrial manufacturing, telecommunications and consulting services to market segments with an engineering/technology core business. RRM has specific expertise in the essential fire and life safety segment.

Size of Projects: RRM focuses on small to medium sized acquisitions, integration, expansion and divestment projects ranging in value from AU\$ 1 million to AU\$ 50 million.

Geographic Preference: RRM expertise mainly resides in the Australian and North Asian markets of China, Hong Kong, Macau and Taiwan.

Why RRM?

RRM provides primary or third party independent support in feasibility, concept, implementation, and, initial and/or ongoing evaluation, technically and financially, of core business expansion and development projects.

Operational resources normally do not extend to expansion projects, acquisitions or divestures that are not the core capability of the business and often do not receive the required level of management. The RRM team understands this limitation and offers a flexible range of confidential services to manage projects of this nature.

Given the competency required to participate in our select industry preferences some of the value propositions that RRM adds include



leadership, experience, accountability, responsibility and ongoing post

Clients are kept fully informed of issues, resolutions, costs and progress per the dictates of the RRM compliance procedure that provides documented evidence for all stakeholders that project briefs and required due diligence requirements are met.

Intellectual Services

project support.

The success of RRM's project delivery has been to focus our specialities to meet the specific needs of our clients. To best facilitate this, we offer a range of project capabilities that encompass in detail the following:

	THE ROLL BELL BELL BELL BELL BELL BELL BELL B
Intellectual Services Offering	Capabilities
1. Due Diligence	❖ Operational/project due diligence.
	Commercial/market due diligence.
	Claim risk management.
	Business due diligence.
	Product/supply due diligence with specific experience in the China markets.
Private Business Valuation and Strategic Management	 Management team evaluation, identification and selection.
	Intellectual property and business systems evaluation.
	 Strategic business evaluation.
	 Asset based business evaluation.
	 Business valuation.
	 Business identification acquisition/disposal.
	Merger and acquisition.
	Feasibility studies.
Investment assessment and management	Private share valuation and financial analysis.
	Forward integration analysis.
	Growth management.
	 Asset allocation management.

Contact Us

To contact us RRM operates central offices in each major region of participation to support our intellectual services. Central office locations are:

Australia:

Level 3, 1 Booth Street Annandale Sydney Australia NSW 2038

Telephone: + 61 2 9571 7551 Facsimile: +61 2 9571 7881 Email: rrmaust@rrm.com.au www.rrm.com.au

Europe:

Lussiweg 8 Zug 6300 Switzerland

Telephone: + 417 6315 6044 Facsimile: + 417 6315 6088 Email: general@rrm.co.uk

www.rrm.com.au

Asia:

Unit 2, 11/F 148 Electric Road Northpoint Hong Kong Telephone: + 852 2590 0882 Facsimile: + 852 2590 0833 Email: general@rrm.com.hk www.rrm.com.hk